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Think BIG And Kick Ass In Business And Life



Synopsis

Donald J. Trump is an icon: the very definition of the American success story. The star of The Apprentice and developer of some of the planet's most prestigious real estate, he's been on the bottom and risen to become one of the world's wealthiest men. Bill Zanker started The Learning Annex with \$5,000 and grew it into a \$5 million a year company. That was before he met Donald Trump. Thirty months later, after Zanker learned to think BIG himself, The Learning Annex is generating over \$100 million a year in sales and still growing. Together, they're living examples of how thinking BIG and knowing when to back up your opinions aggressively regardless of what your critics or opponents might say can help you maximize your personal and professional achievements. For the first time ever, you too can learn Trump's secrets to thinking BIG and kicking ass! Learn: Momentum: the Big Mo. How to get it and how to get it back. Revenge: how and when to get it (and why it's so sweet). "I love you, now sign this!" Why contracts in business and personal life are so important. Real-life stories from people who've applied the think BIG formula in their own lives. These strategies are proven and attested to by those who've learned to think BIG from Donald Trump and found success in their own lives. Bill Zanker used Donald's strategies to grow the revenues of The Learning Annex twenty times in under three years. Both of them have been down and out, and know what it's like to feel the whole world's against you and both have risen to dizzying heights of success by thinking BIG and kicking ass! It is an attitude that can be easily learned. --This text refers to the Hardcover edition.

Book Information

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Customer Reviews

The most amazingly/horribly honest book I have read. I love Trumps strong and aggressive attitude. Although I may not agree with 100% of his insights, I admire his honesty, and no doubt, that his strong persona is why he's successful. We can all learn from this book. He has so many great lessons to teach. While reading this book, there were times I was laughing out loud, in shock, or greatly inspired by the things he said. Well done! Quite the entertaining book!

Holding an MBA and comparing many other business books and text books I have studied / read it's one of the best. Full of common sense and practical approaches to business and people.

Highly recommend for business and life in general.

I can't be arsed to write a proper review so here are words that have no definite meaning but to have enough words to post.

Gift for my son who needed to think bigger.

It's Trump! What can I say? Excellent.

fast shipping.pretty much full of cliches and common sense stuff but pretty interesting to hear his stories of experience.

Worth reading.

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